

An aerial view of a modern, single-story building with a grey facade and a large, flat roof covered in solar panels. The building is identified by a large white sign as 'LocalDutch'. The storefront features large glass windows and open doorways, revealing the interior where various food items are displayed. A diverse group of people, including adults and children, are walking on the cobblestone sidewalk in front of the store. Some are carrying shopping bags, while others are sitting on a bench. The surrounding area includes a street with parked cars, trees, and other commercial buildings in the background, some with signs like 'bastello', 'castello', and 'burberry'.

We make local food profitable to scale

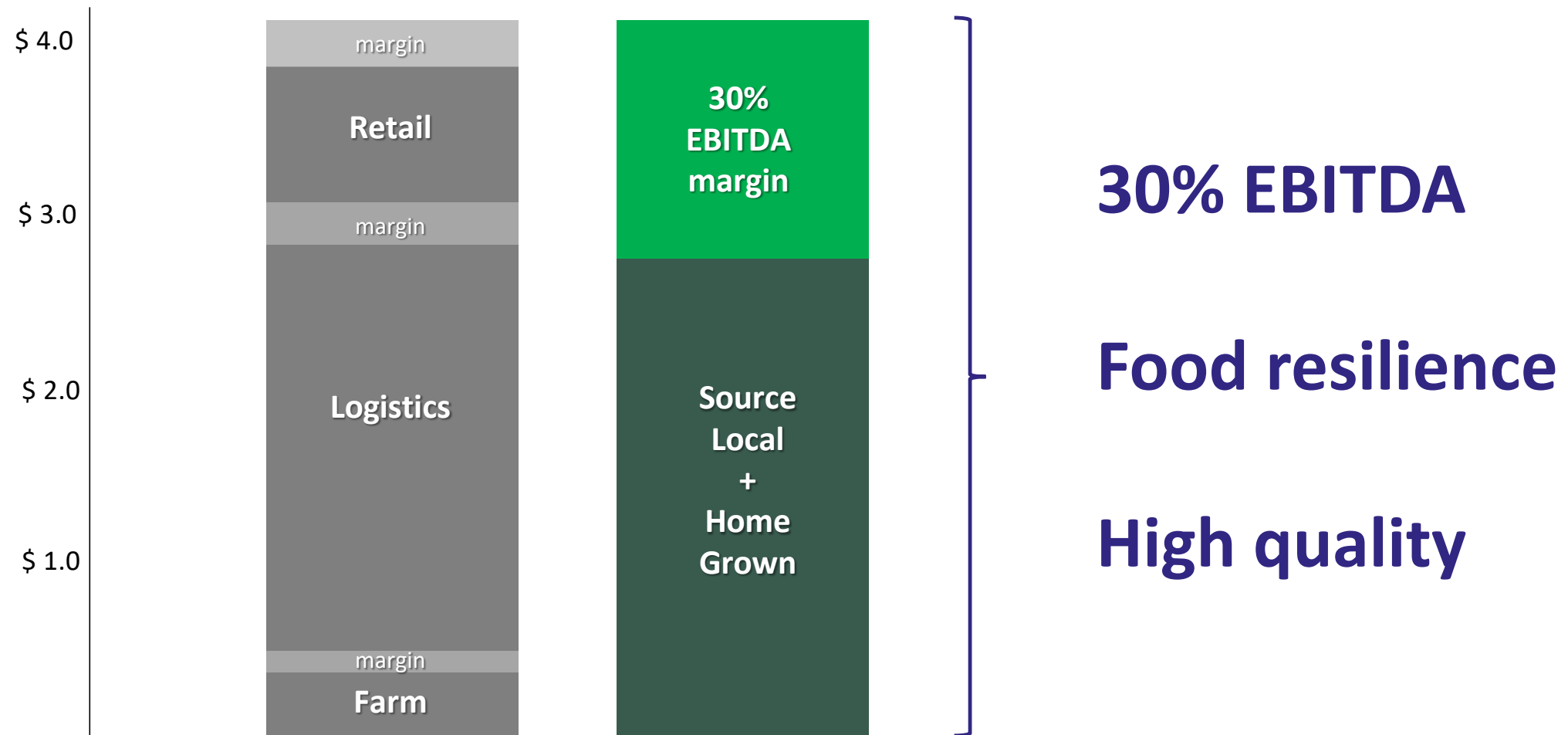
The LocalDutch logo, consisting of a stylized square icon followed by the brand name in a bold, sans-serif font.

LocalDutch

Food prices are dominated by increasing logistic costs

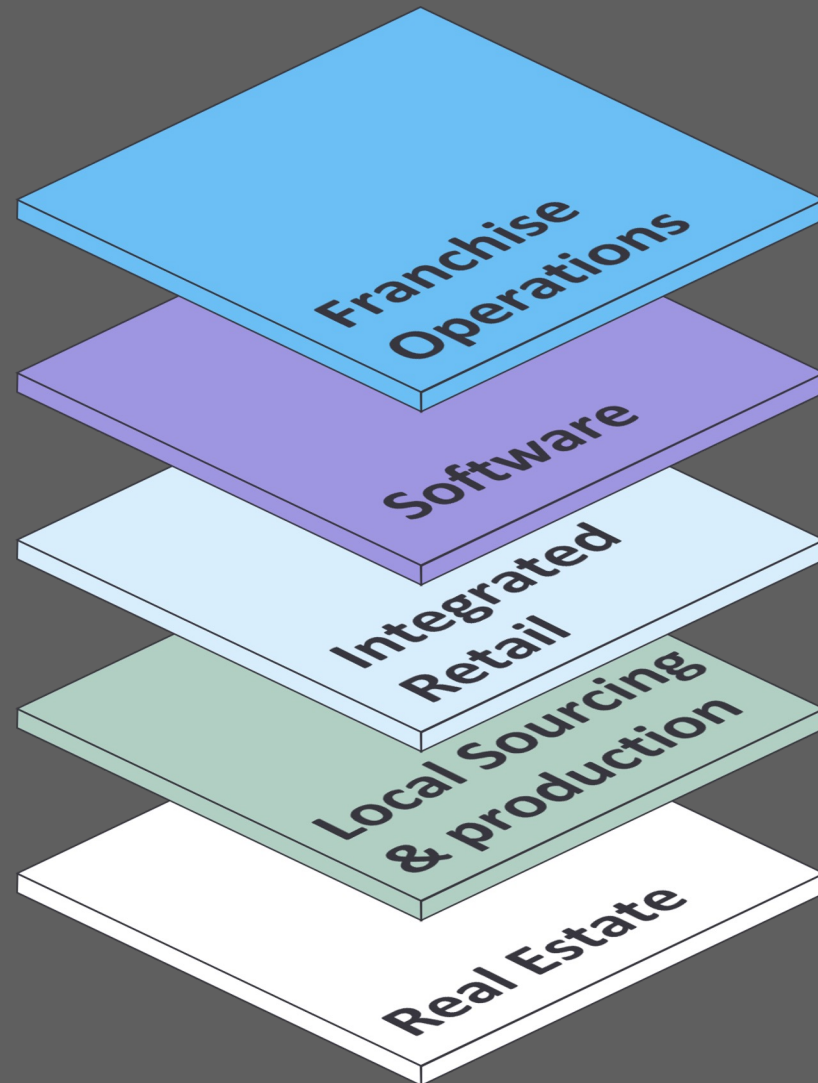


Demand-driven LocalDutch Infrastructure makes local fresh food profitable



Platform & Standardized Hubs make LocalDutch scalable, yet adaptable to local market demand

Integrated Platform



Standardized Hubs



One Hub Generates \$3M Revenue at 30% EBITDA

Business Unit Economics

\$3M
annual revenue

30%
EBITDA margin

>60%
Gross margin

<6 yrs
Payback period

Portfolio Economics

>20%
Portfolio IRR

\$1.1B
Revenue at scale

300
hubs

>70%
Leverage

People eat everyday. Local can now be the answer.



Healthy & Local are trending

**77% want a healthier diet
Americans love their local,
willing to pay more**

*McKinsey, Forbes, Research America!,
IFIC, PennState Extension*



Logistics costs keep rising



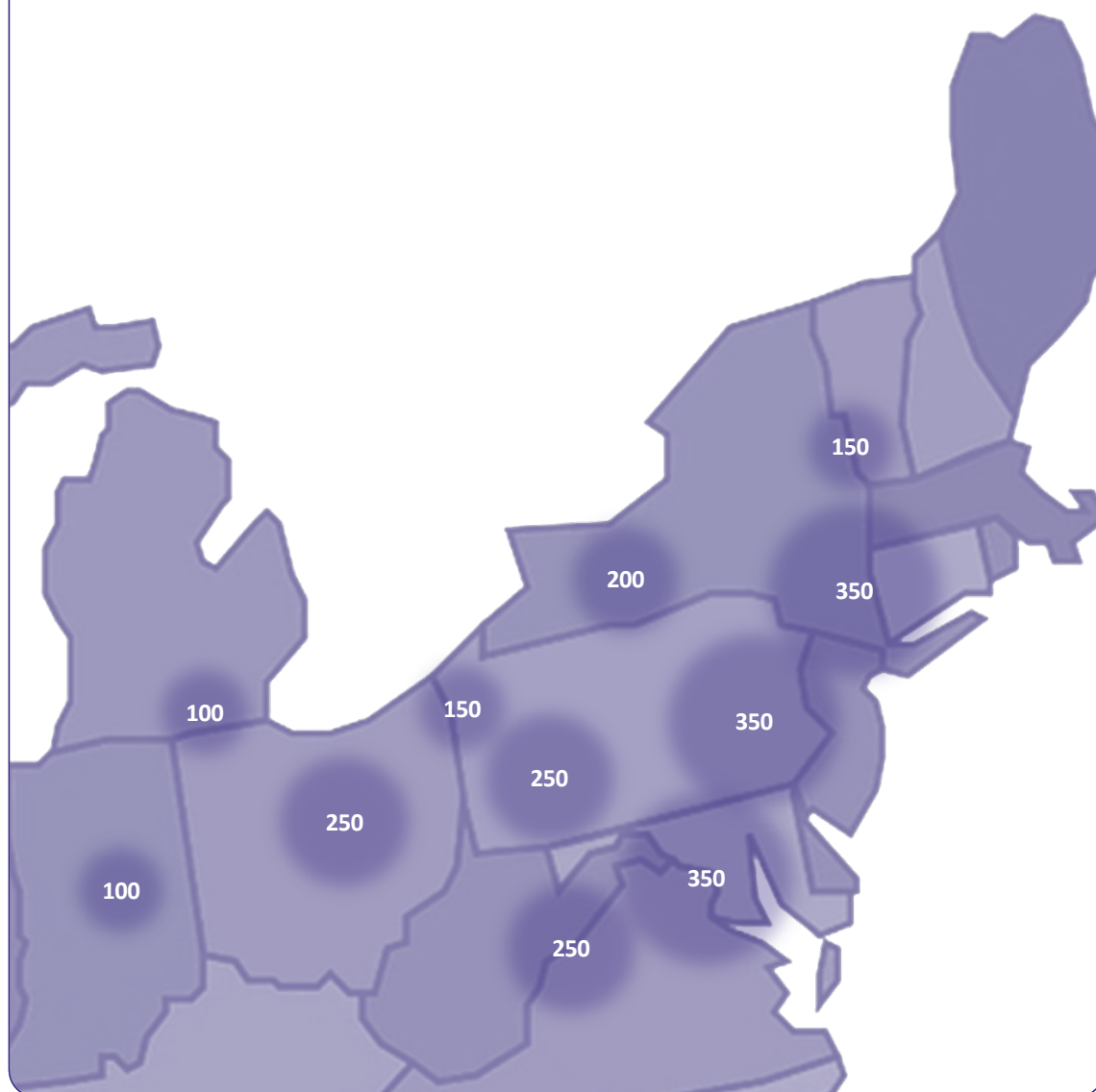
Technology is now available



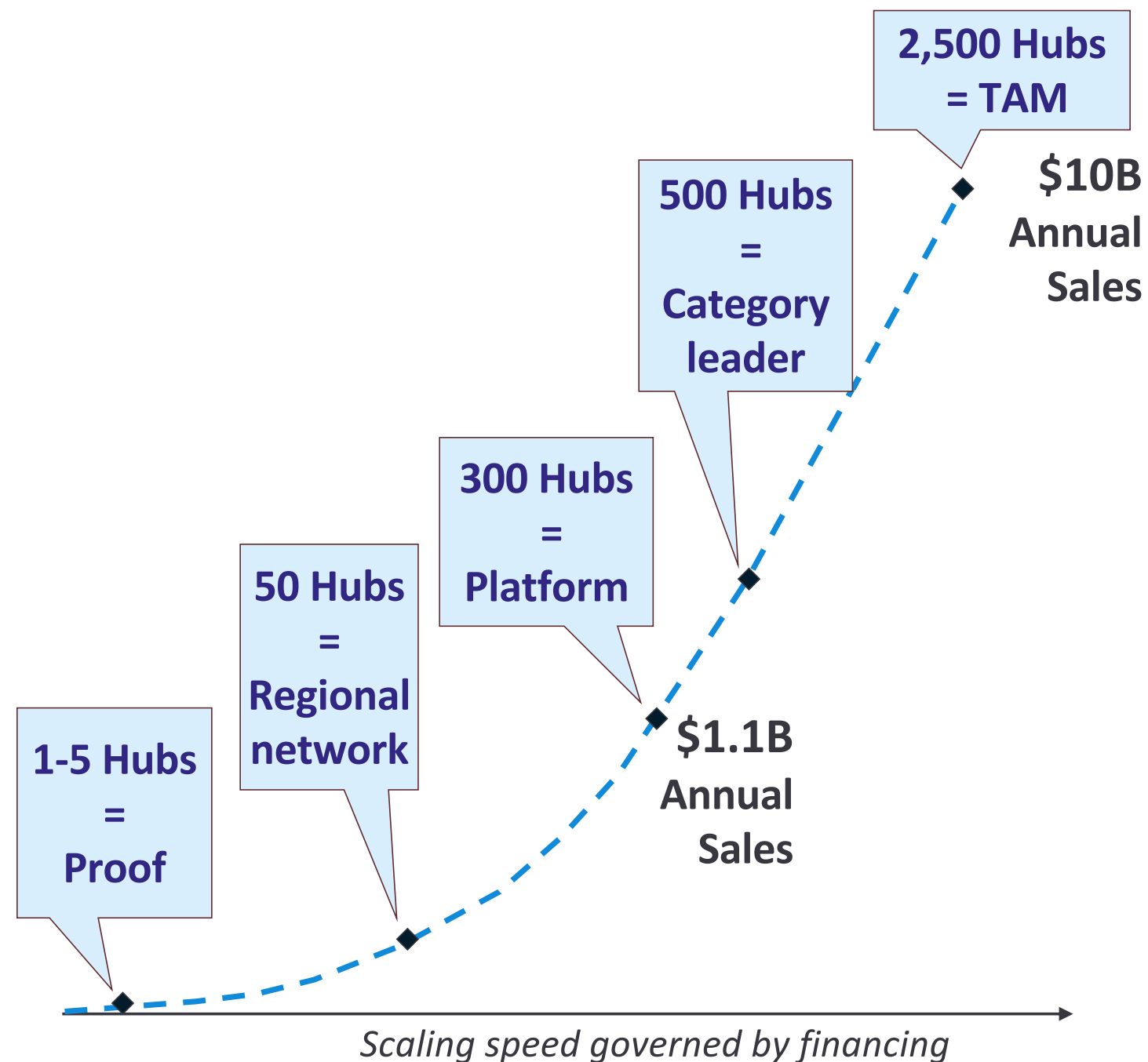
Policy tailwinds for local4local

TAM US Northeast: 2,500+ Hubs

5% market share =
\$10B annual sales potential



with a Multi Billion \$ Infrastructure Potential



Collectively built > \$1B of food, agriculture & real estate infrastructure

Jamie Berger

Operations · Marketing

Serial Founder · Local food operations
at scale Central PA

C&J Catering
300+ Employees



Maurice van der Knaap, BSc

Co-CEO · CEA

Serial Founder · Dry Hydroponics (15yrs)
30+ CEA projects · \$400M+ assets



Dry Hydroponics
4 CEA Patents

TU Delft
NL Family Fund

Arne Spliet, MSc

Finance · Project Management
Project Manager of \$50-500M Industry Assets
Investment manager · NL Family fund



Drew Barton, P.E.

Engineering Lead

Founder LIVIC Civil LLC
\$300M+ Real Estate Projects



LIVIC Civil
0+ Engineers

Cat Wilsbach, P.E.

Co-CEO · Real Estate

Director Land development
\$250M+ Projects · P.E. · LEED A.P.



LIVIC Civil
\$250M+ CEA

LocalDutch is based on best-in-class Franchise model

Earning models

Real Estate Play (PropCo)
Rent & Asset Appreciation

and

B2B & B2C retail Play (OpCo)
Sales margin (30% EBITDA)

same franchise model as Chick-fil-A

We are raising \$15M equity to have the LocalDutch Platform and 5 Hubs in operation within 36 months time

Sources

\$15M equity

enabling matching
\$15M debt and grants

Uses

Runway
Holdings, PropCo & OpCo

Milestones in 36 months:

**5 Hubs in operation &
Platform validated**

Join our movement



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